

# PAY STRUCTURE

**\*Minimum Monthly Standards: \$350 SPG & 6% Protection**

Annual Sales	monthly sales	SPG	Performance Bonus	Base 4	Pay	Protection 8%	Protection 10% & over \$300 spg	Protection 12% & over \$350spg
\$530,400	\$44,200	\$255	\$1	\$16	\$35,360	-	-	-
\$561,600	\$46,800	\$270	\$2	\$16	\$37,440	-	-	-
\$592,800	\$49,400	\$285	\$3	\$16	\$39,520	-	-	-
\$624,000	\$52,000	\$300	\$4	\$16	\$41,600	\$43,680	\$45,760	-
\$655,200	\$54,600	\$315	\$5	\$16	\$43,680	\$45,760	\$47,840	-
\$686,400	\$57,200	\$330	\$6	\$16	\$45,760	\$47,840	\$49,920	-
\$717,600	\$59,800	\$345	\$7	\$16	\$47,840	\$49,920	\$52,000	-
\$748,800	\$62,400	\$360	\$8	\$16	\$49,920	\$52,000	\$54,080	\$56,160
\$780,000	\$65,000	\$375	\$9	\$16	\$52,000	\$54,080	\$56,160	\$58,240
\$811,200	\$67,600	\$390	\$10	\$16	\$54,080	\$56,160	\$58,240	\$60,320
\$842,400	\$70,200	\$405	\$11	\$16	\$56,160	\$58,240	\$60,320	\$62,400
\$873,600	\$72,800	\$420	\$12	\$16	\$58,240	\$60,320	\$62,400	\$64,480
\$904,800	\$75,400	\$435	\$13	\$16	\$60,320	\$62,400	\$64,480	\$66,560
\$936,000	\$78,000	\$450	\$14	\$16	\$62,400	\$64,480	\$66,560	\$68,640
\$967,200	\$80,600	\$465	\$15	\$16	\$64,480	\$66,560	\$68,640	\$70,720
\$998,400	\$83,200	\$480	\$16	\$16	\$66,560	\$68,640	\$70,720	\$72,800
\$1,029,600	\$85,800	\$495	\$17	\$16	\$68,640	\$70,720	\$72,800	\$74,880
\$1,060,800	\$88,400	\$510	\$18	\$16	\$70,720	\$72,800	\$74,880	\$76,960
\$1,092,000	\$91,000	\$525	\$19	\$16	\$72,800	\$74,880	\$76,960	\$79,040
\$1,123,200	\$93,600	\$540	\$20	\$16	\$74,880	\$76,960	\$79,040	\$81,120
\$1,154,400	\$96,200	\$555	\$21	\$16	\$76,960	\$79,040	\$81,120	\$83,200
\$1,185,600	\$98,800	\$570	\$22	\$16	\$79,040	\$81,120	\$83,200	\$85,280
\$1,216,800	\$101,400	\$585	\$23	\$16	\$81,120	\$83,200	\$85,280	\$87,360
\$1,248,000	\$104,000	\$600	\$24	\$16	\$83,200	\$85,280	\$87,360	\$89,440
\$1,279,200	\$106,600	\$615	\$25	\$16	\$85,280	\$87,360	\$89,440	\$91,520
\$1,310,400	\$109,200	\$630	\$26	\$16	\$87,360	\$89,440	\$91,520	\$93,600
\$1,341,600	\$111,800	\$645	\$27	\$16	\$89,440	\$91,520	\$93,600	\$95,680
\$1,372,800	\$114,400	\$660	\$28	\$16	\$91,520	\$93,600	\$95,680	\$97,760
\$1,404,000	\$117,000	\$675	\$29	\$16	\$93,600	\$95,680	\$97,760	\$99,840
\$1,435,200	\$119,600	\$690	\$30	\$16	\$95,680	\$97,760	\$99,840	\$101,920
\$1,466,400	\$122,200	\$705	\$31	\$16	\$97,760	\$99,840	\$101,920	\$104,000
\$1,497,600	\$124,800	\$720	\$32	\$16	\$99,840	\$101,920	\$104,000	\$106,080
\$1,528,800	\$127,400	\$735	\$33	\$16	\$101,920	\$104,000	\$106,080	\$108,160
\$1,560,000	\$130,000	\$750	\$34	\$16	\$104,000	\$106,080	\$108,160	\$110,240
\$1,591,200	\$132,600	\$765	\$35	\$16	\$106,080	\$108,160	\$110,240	\$112,320
\$1,622,400	\$135,200	\$780	\$36	\$16	\$108,160	\$110,240	\$112,320	\$114,400
\$1,653,600	\$137,800	\$795	\$37	\$16	\$110,240	\$112,320	\$114,400	\$116,480
\$1,684,800	\$140,400	\$810	\$38	\$16	\$112,320	\$114,400	\$116,480	\$118,560
\$1,716,000	\$143,000	\$825	\$39	\$16	\$114,400	\$116,480	\$118,560	\$120,640
\$1,747,200	\$145,600	\$840	\$40	\$16	\$116,480	\$118,560	\$120,640	\$122,720
\$1,778,400	\$148,200	\$855	\$41	\$16	\$118,560	\$120,640	\$122,720	\$124,800
\$1,809,600	\$150,800	\$870	\$42	\$16	\$120,640	\$122,720	\$124,800	\$126,880
\$1,840,800	\$153,400	\$885	\$43	\$16	\$122,720	\$124,800	\$126,880	\$128,960
\$1,872,000	\$156,000	\$900	\$44	\$16	\$124,800	\$126,880	\$128,960	\$131,040
\$1,903,200	\$158,600	\$915	\$45	\$16	\$126,880	\$128,960	\$131,040	\$133,120
\$1,934,400	\$161,200	\$930	\$46	\$16	\$128,960	\$131,040	\$133,120	\$135,200
\$1,965,600	\$163,800	\$945	\$47	\$16	\$131,040	\$133,120	\$135,200	\$137,280
\$1,996,800	\$166,400	\$960	\$48	\$16	\$133,120	\$135,200	\$137,280	\$139,360
\$2,028,000	\$169,000	\$975	\$49	\$16	\$135,200	\$137,280	\$139,360	\$141,440
\$2,059,200	\$171,600	\$990	\$50	\$16	\$137,280	\$139,360	\$141,440	\$143,520
\$2,090,400	\$174,200	\$1,005	\$51	\$16	\$139,360	\$141,440	\$143,520	\$145,600
\$2,121,600	\$176,800	\$1,020	\$52	\$16	\$141,440	\$143,520	\$145,600	\$147,680
\$2,152,800	\$179,400	\$1,035	\$53	\$16	\$143,520	\$145,600	\$147,680	\$149,760
\$2,184,000	\$182,000	\$1,050	\$54	\$16	\$145,600	\$147,680	\$149,760	\$151,840
\$2,215,200	\$184,600	\$1,065	\$55	\$16	\$147,680	\$149,760	\$151,840	\$153,920
\$2,246,400	\$187,200	\$1,080	\$56	\$16	\$149,760	\$151,840	\$153,920	\$156,000

**\*Not maintaining a \$350 SPG & 6% Protection can lead to disciplinary action; up to and including termination.**

I \_\_\_\_\_ have read & understand the pay structure & will adhere to the minimum standards listed above

Signature: \_\_\_\_\_ Date: \_\_\_\_\_